At Scranton Products, we believe lockers and partitions are investments in the experiences of your customers. And for them, “good enough” never is.

With unmatched durability and an array of designer colors for custom applications, Scranton Products installs confidence every project.

BATHROOM PARTITITONS
LOCKERS
LOCKER ROOM BENCHES
SHOWER CUBICLES
DRESSING COMPARTMENTS
VANITIES
New Dealer Welcome Kit,

Scranton Products would like to thank you for signing up as a New Dealer. We appreciate your business and look forward to growing our partnership together!

This package is provided as a tool to help with the understanding of our product offerings, recognition of our standard forms, and internal processes.

Scranton Products makes every effort to ensure that we get you quality products and services. We have a variety of Customer Self Service Tools that will be outlined in this package and our goal is to ensure we set your expectations appropriately on how we will conduct business with you.

We value you as a customer and look forward to serving you in the future.

Thank You,

Gil Garcia
TABLE OF CONTENTS

**Welcome to Scranton Products**

**Product Offerings**

- **Hiny Hiders**
  - Partitions
  - Vanities
  - Shower & Dressing Compartments

- **Tufftec Lockers**
  - Lockers
  - Locker Benches

- **Resistall Partitions**

- **Duralife Lockers**

**Website Resources**

- **Installations**
- **Order Processes**
- **Delivery / Lead Times**
- **Warranty**
WHY HDPE?

There are many choices when choosing a material for your bathroom partitions & lockers. Before making a decision, take a closer look at what’s inside. With the exception of Scranton Products solid plastic HDPE, all of the cores below are subject to mold. Solid plastic HDPE will not absorb moisture, resists mold and mildew.

**NO MOLD GROWTH**
Unlike metal materials which have a cardboard core, HDPE is impermeable to moisture and does not support the growth of mold and mildew.

**NO PAINTING**
HDPE is solid color throughout and will not chip so they never require painting.

**CLEANER, HEALTHIER BATHROOMS**
When moisture comes in contact with metal, rust begins to form, becoming a breeding ground for germs.
Product Offerings

**Hiny Hiders**
- Solid Plastic Partitions
- Solid Plastic Vanities
- Solid Plastic Shower & Dressing Compartments

**Tufftec Lockers**
- Solid Plastic Lockers
- Solid Plastic Locker Benches

**Resistall Partitions**
- Engineered Plastic Partitions

**Duralife Lockers**
- Solid Plastic Lockers
Hiny Hider Toilet Partitions

ONE INVESTMENT MANY BENEFITS

Constructed from premium, American-made 1” solid HDPE with a homogenous color throughout, Scranton Products bathroom partitions lay claim to one of the longest life cycles in the industry.

Hiny Hiders Bathroom Partitions Resists:
- Dents, Scratches, Graffiti & Mildew
- Will never: Rust, Corrode or Delaminate

Warranty: 25 Years
Fire Rated Availability: NFPA 286, Class A, Class B, Standard
Layout Options: Floor Mounted Overhead Braced, Ceiling Hung, Floor to Ceiling
Engraveable: 1 or 2 color
ADA Compliant Configurations
Post-Consumer Content: Available in 100%
Pre-consumer Content: Standard 25-85%
Color & Textures: Standard 30 colors; Standard 5 Textures

Ceiling Hung
Floor Mounted Overhead Braced
Floor to Ceiling

SCRANTON PRODUCTS
DESIGNED TO BE WORRY-FREE
HINY HIDERS.
SANTANA-CONTAC
Custom color and texture combinations are available. A 40 stall minimum and a 10% upcharge will apply. Extended lead times apply to all special orders, the manufacturer may choose to limit availability. Phased delivery of special orders must ship within 120 days of initial shipment.

- Pricing will vary based on color selection. Designer Collection 5% increase.
Hiny Hider Toilet Partitions—Hardware Options

Continuous
54" Plastic or Stainless Steel*, 54" or 68" Aluminum

Stirrup Brackets
Aluminum or Stainless Steel

Shoes
Plastic Pilaster++ Stainless Steel

Strikes
6" Aluminum

Headrail
Aluminum

Hinges
8" Wrap Around 54", 65", 71" Continuous Stainless Steel Helix*

Latches
Aluminum or Stainless Steel*

54", Continuous Stainless Steel Spring Loaded*

Regal Hinge Available in 3 colors

Stealth Integral Hinge
Hiny Hider Toilet Partitions—Marketing Materials Available

BROCHURES

- Comprehensive Toilet Partition Brochure
- Color & Texture Sell Sheet
- Why HDPE Sell Sheet
- HDPE vs Phenolic vs SCRC Sell Sheet
- French Brochure
- Spanish Brochure

Samples

- Sample Box
- 2x3 1” thick samples
- Color Swatches

Architectural Binder

- Binder & FlashDrive
- Case Studies
- Mini Sample
Scranton Product Urinal Screens provide a perfect complement to our Hiny Hider Partitions. They 1” thick and offered in 4 configurations.
Scranton Products shower stalls resist penetration by all forms of water, including steam and mildew. Odors and even soap cannot penetrate the material even during extreme temperature changes.

**Warranty:** 25 Years

**Fire Rated Availability:** NFPA 286, Class A, Class B, Standard

**Layout Options:** Floor Mounted Overhead Braced, Ceiling Hung, Floor to Ceiling

**Post-Consumer Content:** Available in 100%

**Pre-consumer Content:** Standard 25-85%

**Color & Textures:** Standard 30 colors; Standard 5 Textures

**Additional Offerings:** Seats & Shelves
Scranton Products dressing compartments resist penetration by all forms of water, including steam and mildew. Odors and even soap cannot penetrate the material even during extreme temperature changes.

Warranty: 25 Years

Fire Rated Availability: NFPA 286, Class A, Class B, Standard

Layout Options: Floor Mounted Overhead Braced, Ceiling Hung, Floor to Ceiling

Post-Consumer Content: Available in 100%

Pre-consumer Content: Standard 25-85%

Color & Textures: Standard 30 colors; Standard 5 Textures

Additional Offerings: Seats & Shelves
Resistall Partitions

Constructed from premium, thermoformed HDPE doors and panels and solid HDPE pilasters, Resistall Partitions are the perfect solution to customers looking to save time and money.

Resistall Bathroom Partitions Resists:
- Dents
- Scratches
- Graffiti
- Mildew
Will never:
- Rust
- Corrode
- Delaminate

**AS DURABLE AS IT IS AFFORABLE**

Warranty: 5 Years
Fire Rated Availability: Standard
Layout Options: Floor Mounted Overhead Braced,
Engraveable: Not Available
ADA Compliant Configurations
Post-Consumer Content: Not Available
Pre-consumer Content: Standard 25-85%
Color & Textures: 3 Colors
Resistall Partitions—Colors, Sizes & Hardware

**Colors**

Custom colors are not available.

- Black
- Grey
- Beige

**Sizes**

- Panel: 42" x 55", 58" x 55", 64" x 55", 70" x 55"
- Urinal Screens: 24" x 48"
- Doors: 24" x 55", 36" x 55"

**Hardware**

- **Continuous Brackets**: 54" Plastic or Stainless Steel, 54" or 68" Aluminum
- **Stirrup Brackets**: Aluminum or Stainless
  - Double
  - Single
- **Headrail**: Aluminum
- ** Strikes**: 6" Aluminum
  - 54" or 71" Continuous Aluminum
  - 3" Stainless Steel emergency access
- **Latches**: Aluminum or Stainless Steel*
- **Shoes**: Plastic Pilaster++, Stainless
- **Hinges**: 8" Wrap
  - 54", 65", 71" Continuous Stainless
  - 54", 65", 71" Continuous Stainless
  - Continuous Stainless
  - Spring Loaded**

*Custom colors are not available.
Resistall Partitions—Marketing Materials Available

BROCHURES

S Sell Sheet

 Samples

Color Swatches

VIDEOS

Resistall vs Metal Video

Quick Install Video

CASE STUDIES

Resistall Partitions Stand Up To Subtropical Climates for Cocoa Beach Pier

Mid-South Ice House Installs Partitions to Stand Up to Hockey, Kids and Crowds

The Cocoa Beach Pier located in Cocoa Beach, Florida is consistently voted in USA Today as the nation’s best beach. The pier is 3,600 feet long and supports an amusement park, restaurants, shops, and 125 feet of fishing pier. The pier experiences high humidity and temperatures that reach over 90°F during the summer months and can be as low as 40°F during the winter months. The pier also has a large variety of wildlife, including manatees and dolphins.

Mid-South Ice House is located in Memphis, Tennessee. The ice house is a popular destination for families and children, attracting thousands of visitors each year. The ice house is designed to withstand the harsh winter weather, including sub-zero temperatures and heavy snowfall. The partitions installed by Resistall are designed to provide a comfortable and safe environment for the visitors and staff.
Designed to meet healthcare's need for storage solutions, Tufftec healthcare lockers are built from HDPE, which resists bacteria & is impermeable to moisture, creating an environment that resists germs while providing a clean environment for clothing.

Features & Benefits
- Minimizes MRSA and is resistant to bacteria
- Power washable & steam cleanable
  - No harsh chemicals needed
  - Will never rust or delaminate
- Resistant to mold & mildew growth

Design Options
- Z-locker
- Cubbies below Z-locker
- Standard locker (1-6 tiers)

Warranty: 25 Years
Fire Rated Availability: Standard
Design Options: Zlocker, Cubbies, Standard (1-6), Athletic
Engraveable: Available
ADA Compliant Configurations
Post-Consumer Content: Not Available
Pre-consumer Content: Standard 25-85%
Color & Textures: 9 Colors
Tufftec Lockers—Colors

- **BLUEBERRY**
- **BLACK**
- **HUNTER GREEN**
- **BURGUNDY**
- **CHARCOAL GREY**
- **GREY**
- **DESERT BEIGE**
- **SAND CASTLE**
- **GLACIER GREY**

Custom colors are available. A 250 frame minimum and a 10% upcharge will apply. Extended lead times apply to all special orders, the manufacturer may choose to limit availability. Phased delivery of special orders must ship within 120 days of initial shipment.
Tufftec Lockers—Options

SPECIALTY STYLE OPTIONS

VENTING STYLE

1 Horizontal
2 Lattice mesh
3 Full lattice mesh
4 Full lattice mesh side venting

TOPS
Slope tops are fabricated to be shipped unassembled and installed in the field.
Slope
Flat

LOCKER BASE
4’ high block base, 1” thick. Bases are assembled in the field.

HANDLE
Ergonomic handle designed to meet ADA code compliance.

FILLERS
4”, 8”, 12”, 18” widths
72” height

LOCK OPTIONS
Tufftec Locker® systems support a variety of locking options, including:

- Padlock
- Coin Key
- Key
- DIGITAL Lock
- In-Door Combination Lock

PLASTIC BENCHES
1 1/2” thick plastic benches to match color locker selections.

HOOKS
Metal J Hook
Double-prong black hook
Clamp Bar

HINGE
Heavy-duty extruded aluminum with corrosion-free stainless steel pin for years of superior corrosion-free performance. Available in silver and black.

ENGRAVING
Custom engraving of team logos and other symbols available in one-color or two-color options.

ADA COMPLIANCE PACKAGE
ADA compliant conversion kits available with ADA plaques, adjustable shelves, and clips.
SCRANTON PRODUCTS ORDERS & INSTALLS

**Padlock**
- Model #: 1925
- Supplier: Zephyr

**Key**
- Model #: 1770
- Supplier: Zephyr

**Coin Key**
- Model #: 800 Series
- Supplier: Hafele

**In-Door Combination Lock**
- Model #: 1970
- Supplier: Zephyr
- Model #: 1970ADA
- Supplier: Zephyr

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SCRANTON PRODUCTS PREPS ONLY *CUSTOMER TO ORDER LOCKS

**Keypad**
- Model #: DK-ATS-619-01-2B
- Supplier: Digilock

**RFID**
- Model #: DR-ATS-619-01-2B
- Supplier: Digilock

**Card Lock**
- Model #: AD290289
- Supplier: ASSA Abloy

**iButton**
- Model #: T-30 & T-70
- Supplier: Digilock

**Combination Lock**
- Model #: 57000290
- Supplier: Richelieu
Specially designed to meet the demands of the school environment, Duralife Lockers are built to withstand the harshest daily use. Virtually maintenance free, HDPE outperforms metal lockers at a comparable price point.

- Fire rated NFPA 286 compliant
- Will never rust, corrode or delaminate
- Impact and dent resistant
- Moisture impermeability
- Quiet close / hallway noise reduction
- Resisting odors, mildew, mold and graffiti

**Warranty:** 15 Years

**Fire Rated Availability:** NFPA 286, Standard

**Design Options:** 1-2 Tiers

**Engraveable:** Not Available

**ADA Compliant Configurations**

**Post-Consumer Content:** Not Available

**Pre-consumer Content:** Standard 25-85%

**Color & Textures:** 15 Colors
Duralife Lockers—Color Options

- Desert
- Royal Blue
- Red
- Hunter
- Fossil
- Charcoal
- Grey
- Burgundy
- Blueberry
- Black
- Glacier
- Violet
- Yellow
- Sandcastle
- Steel Blue

Custom colors are available. A 250 frame minimum and a 10% upcharge will apply. Extended lead times apply to all special orders, the manufacturer may choose to limit availability. Phased delivery of special orders must ship within 120 days of initial shipment.
Duralife Lockers—Offerings

STANDARD OFFERINGS

- **Venting**: Arc venting for improved styling
- **Shelf**: Plastic shelf located 12” from the top (standard with 1 tier locker)
- **Coat Hook**: Metal j-hook
- **Hinge**: Silver anodized-steel continuous hinge

- **Tiers**: One & Two
- **Dimensions**: Width 12”, 15”
  Depth 12”, 15”
  Height 60”, 72”

OPTIONAL OFFERINGS

- **Locks**: #1 Inset Combo
  Hasp

- **Tops & Trim**: Slope
  Flat

- **Fillers**: 4”, 8”, 12”, 18” widths
  72” height

- **Locker Base**: 4”-high black base, 1” thick. Bases are assembled in the field.

- **Coat Hook**: Double-prong black coat hook
Duralife Lockers—Marketing Materials Available

BROCHURE

Duralife Comprehensive Brochure

Case Studies

Duralife Lockers Provided Solution for Ocean City High School

Architectural Binder

Duralife Product Video

Samples

Binder & FlashDrive

Color Swatches

Videos

Duralife Product Video

Testimonial Video—Danville

Testimonial Video—Cologne
Website Resources

**Dealer Online Quoting Configurator**
http://configurator.scrantonproducts.com/ext/Login
A customer self service tool to create quotes & drawings, process orders and submit releases direct to the factory.

**Webportal**
A customer information zone to obtain status of quotes, orders, view drawings, obtain tracking information and more!

**Arcat (Cad & Bim)**
Drawings and Bim Objects available online at arcat.com
Go to the following website to register for the online configurator:

http://configurator.scrantonproducts.com

From there you can click on the register button & fill out all of the pertinent information. After registration please allow 1-2 business days for processing, or email Mike Moraski for immediate approval at mmoraski@scrantonproducts.com.

Once your registration has been processed & you are setup, you will be able to access the training videos on the site. Two training videos are available online along with .pdf files to help guide you through the site.

If you have any questions or want additional training after watching the video please give:

Mike Moraski a call at 1-800-445-5148 ext#2305 or send an email mmoraski@scrantonproducts.com
Scranton Products Configurator Self Service Tool allows you to build your own Quotes and Configure Layouts for our Products wherever you have an internet connection. Get Trained and don’t wait for Quotes or Drawings:

**Build Configurations for:**

- Partitions & Screens
- Vanities
- Benches
- Lockers
- Showers
- Components
Installation Guides

Hiny Hider Toilet Partitions
Comprehensive Installation Guide Available (PDF)

Resistall Partitions
Comprehensive Installation Guide Available (PDF)

Tufftec Lockers
Comprehensive Installation Guide Available (PDF)
Comprehensive Video Available (Video)

Duralife Lockers
Comprehensive Installation Guide Available (PDF)
Comprehensive Video Available (Video)
Ordering From Scranton Products

**Order Flow Process**

**Order Process Requirements**

**Quote Requirements**

**Lead Times**
In order to provide an accurate quotation for partitions & lockers estimating needs:

Name of the Business Partner (Phone & Fax Number)

Project Name, City & State along with zip code

Specifications of the Partitions or Lockers

Blue Prints or a hand sketch of the project

Quantities of Partitions, Lockers, etc

All request and master specification forms can be sent to the following mailboxes.

Ordercentral@scrantonproducts.com
Ordernortheast@scrantonproducts.com
Ordersoutheast@scrantonproducts.com
Orderwest@scrantonproducts.com
orderinternational@scrantonproducts.com
Order Flow & Timeline Process Order

Order Quotation
- Order Quoted via Estimating
- Lead Time—1-2 Business Days
  (Quotes are processed Same Day/Next Day)

Order Processing
- Orders are booked as received
  (Bookings are processed Same Day/Next Day)
- Lead Time—1-2 Business Days

Drawings
- Drawings are processed internally or by customer in Concept to approve
- Lead Time—Varies with volume/Peak Season 5-7 bus. Days
  Revision lead time; 2-3 Business Days

Customer Approvals
- Customer Approves Drawings Release—to send job to factory (no changes allowed at this time)

Optimization
- Bill of material requirements are sent to the factory (no changes allowed at this time)

Product Completion
- Product Fabricated & Shipped
- Lead Time—Varies with volume
  Peak Season 5-7 days for Partitions / 20-40 for Lockers
Scranton Products Sales Operations office team is comprised of three departments; Estimating, Customer Service (CSA), and Drafting.

The order fulfillment process begins in estimating and moves through customer service, drafting, optimization, and out to production for fabrication.

Estimating: Sales quotation, CSA: Order acknowledgement and Concept generated submittal drawings, Drafting: CAD generated submittals and Concept/CAD fabrication drawings.

Online Configurator (Concept) is an online self-service tool that can be used by our dealers to quote, draw, and order toilet partitions, urinal screens, showers, vanities, lockers, locker benches, and hardware components.

### LEAD-TIME EXAMPLE ONLY

<table>
<thead>
<tr>
<th>Office</th>
<th>Lead-Times</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quote</td>
<td>1-2 day</td>
</tr>
<tr>
<td>Shop Drawings Partitions CAD</td>
<td>3-4 days</td>
</tr>
<tr>
<td>Shop Drawings Partitions Concept</td>
<td>3-4 days</td>
</tr>
<tr>
<td>Shop Drawings Locker</td>
<td>3-4 days</td>
</tr>
<tr>
<td>Partition Releases (CAD &amp; Concept)</td>
<td>1-3 days</td>
</tr>
<tr>
<td>Locker Releases</td>
<td>1-3 days</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Manufacturing</th>
<th>Lead-Times</th>
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<tbody>
<tr>
<td>Hiny Hiders &amp; Resistall (pending sheet availability)</td>
<td>3-5 days</td>
</tr>
<tr>
<td>Tufftec/Duralife Lockers (orders)</td>
<td>4-5 weeks</td>
</tr>
<tr>
<td>Tufftec/Duralife Lockers (orders)</td>
<td>4-6 weeks</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Component orders</th>
<th>Lead-Times</th>
</tr>
</thead>
<tbody>
<tr>
<td>Partitions</td>
<td>3-5 days</td>
</tr>
<tr>
<td>Locker (varies on style or generation)</td>
<td>2-4 weeks</td>
</tr>
</tbody>
</table>

* Average lead-time. Results can vary based on material availability

** Lead-times are cumulative. The online configurator (Concept) can be used as a self-service tool by dealers as a way to bypass Quote and Drawing lead-times.
**Hiny Hider Partitions**
25 year warranty

**Shower & Dressing Compartments**
25 year warranty

**Resistall Partitions**
5 year warranty

**Tufftec Lockers**
25 year warranty

**Duralife Lockers**
15 year warranty